

Better Together: Problem-solving Interagency Collaborations

**Shaping A Blueprint for High Impact HIV
Prevention :**

***A Forum for Health Care Professionals in
San Bernardino and Riverside Counties***

Valerie Edwards, LCSW

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Three Barriers to Collaboration

Time
Turf
Trust

Arthur T. Himmelman

http://depts.washington.edu/ccph/pdf_files/4achange.pdf

Turf

Questions to ask when deciding to collaborate

- How will it affect **service** to your end users
- Juxtapose method of **governance** and what and **how each organization learns**
- Identify possible **deal breakers** very early on
- Take inventory of resources, particularly **assets** and **influence**
- Do you have **common vision** and purpose?

Types of Collaboration

Networking	Coordinating	Cooperating	Collaborating
Exchanging information for mutual benefit	Same as networking	Same as coordinating	Same as cooperating
	+	+	+
	altering activities to achieve a common purpose	sharing resources to achieve a common purpose	enhancing the capacity of another to achieve a common purpose

Arthur T. Himmelman, 2002

Time

- Be clear and explicit—and agree on--the time needed for your collaboration
 - For services
 - For communication
 - For coordination
- Understand and respect differences in use of time
- May take time to understand each other—be in it for the long haul
- There will be conflict—so be prepared—allow time for resolving this

Keys to Trust

- Commit time to the **relationship**
- Reality Check the **reasons** for collaboration
 - Does it fit with your **vision, mission, and values**?
- Agree on **realistic** targets, set aside times and place to **review** them and then **report** out.
- Make **looking at results** part of your collaboration's culture
- **Create Trust Tools**
- **Commit time to the relationship!**

Communication

- Together create a communication plan that includes what needs to be communicated when, to whom and how
- Communicate as if in an atmosphere of distrust
- Rather than what you say, focus on how you are understood
- Assume good will

Acknowledgements

- Arthur T. Himmelman

COLLABORATION FOR A CHANGE (revised January 2002)

Definitions, Decision-making models, Roles, and Collaboration Process Guide

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Nancy Halloran MPH

